



**FAIR OAKS**  
RECREATION & PARK DISTRICT

## Concessions Services

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Updated 7/30/2025

### Questions

**Q1: Is water available on the south side of the Veterans Memorial Amphitheater concession area?**

**A:** During the July 22nd site walk, a question was raised regarding water access on the south side of the Amphitheater's concession area. After further investigation by District staff, it has been confirmed that there is no water access on the south side of the concession facility. Vendors intending to use that side for service or food prep should plan accordingly and may need to coordinate access to water from the north side or other approved areas, as outlined in their operational proposal.

**Q2: What is the projected number of events per year across District facilities?**

**A:** The District anticipates hosting approximately 180 events annually across all new facilities, including community rentals, District-hosted events, and classes.

**Q3: How many of those events would require concessions?**

**A:** Focusing specifically on the Veterans Memorial Amphitheater and Black Box Theater, we estimate up to 60 events annually could involve concessions. This number may vary depending on programming, scheduling, and audience demand.

**Q4: What type of events would typically require concessions? Is there a group size that triggers concession service?**

**A:** Events likely to activate concessions include:

- Concerts and live music performances (Amphitheater or Black Box)
- Comedy nights and other ticketed entertainment
- Variety Acts, magicians, acrobatics, dance recitals
- Outdoor movie nights and family-friendly screenings or film festivals
- Theatrical productions in the Black Box Theater or the Amphitheatre
- District-hosted festivals and celebrations, such as Folk Fest or seasonal community events
- Specialty events like speaker series, author talks, or cultural showcases (depending on duration and format)

While there is no strict attendance threshold, events expecting 100 to 150 or more attendees—particularly in the Veterans Memorial Amphitheater (capacity: 475)—are typically strong candidates for concession service.

The Black Box Theater seats approximately 150, with a standing room capacity of up to 400. Concessions may be offered in this space depending on the nature of the event, audience size, and preferences of the renter or presenter.

**Q5: How will private rentals (e.g., weddings, graduations, rehearsals) impact concessions?**

A: Private rental clients will be offered the option to partner with the selected concessionaire, should they choose to include food or beverage service in their event. However, renters may also opt to bring in their own caterers, vendors, or potluck-style service.

Concessionaire participation for private events will be flexible and arranged on a case-by-case basis, depending on interest, availability, and mutual agreement between the renter and vendor.